



AN **ADVANCED SERVICE** TO IMPROVE YOUR **OR SUPPLY CHAIN**

OWENS & MINOR®

SURGITRACK™

OVERVIEW

WHICH AREA(S) WITHIN YOUR HOSPITAL WOULD YOU WANT TO MAKE IMPROVEMENTS IN THAT WOULD GIVE YOUR CLINICAL TEAM THE GREATEST IMPACT?

Approximately 68% of a hospital's revenues and up to 40% of a hospital's costs are supply related expenses within the Operating Room. Assembling surgical supplies for each procedure is a major expense that many hospitals consider a cost of doing business.

There are better, more efficient ways of managing the clinical supply chain that render support for operational inefficiencies.

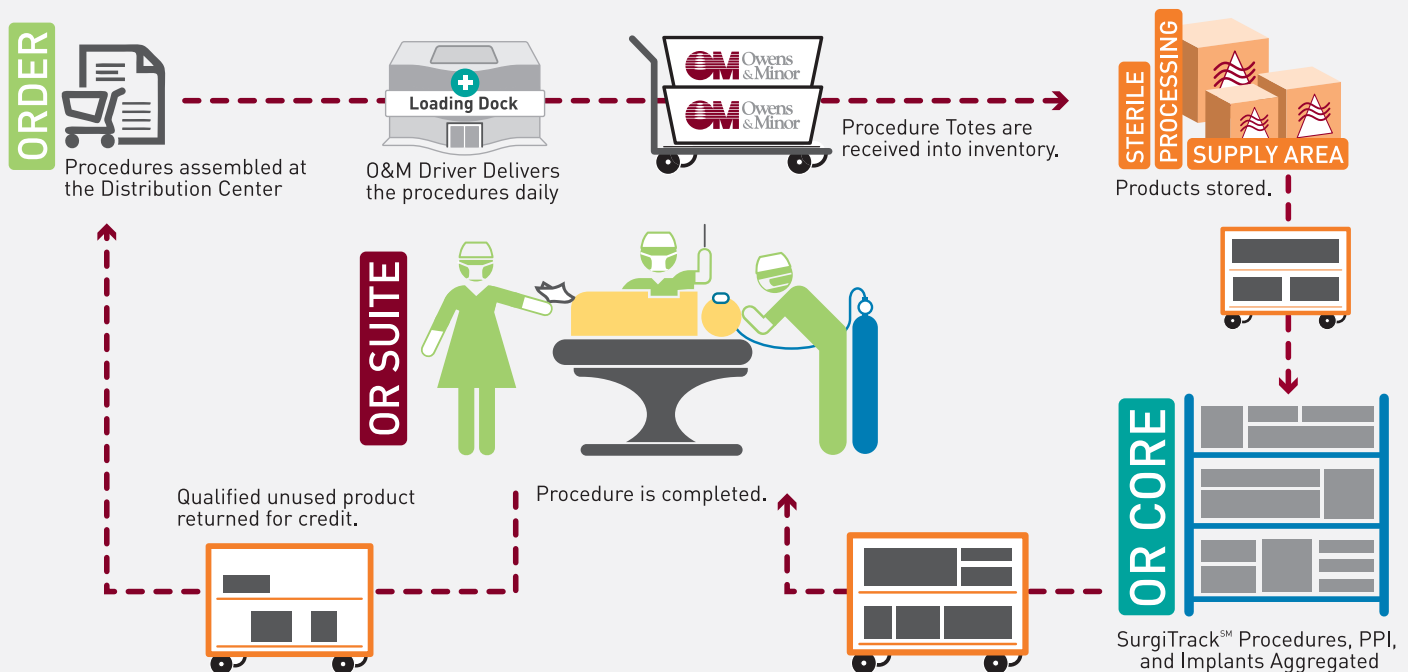
SurgiTrack™ is Owens & Minor's industry-leading unitized delivery system that combines lean methodologies, technology, surgical products and physician preference products into one streamlined process.

This unique program ensures that your supply quality and clinician satisfaction remain high while keeping your procedural costs as low as possible.

HOSPITAL ORs **WASTE NEARLY \$3M A YEAR** IN OPEN/UNUSED DISPOSABLE MEDICAL SUPPLIES ACCORDING TO A MAY 2016 ARTICLE IN THE *JOURNAL OF NEUROSURGERY*

DO YOU KNOW THE AVERAGE OR HAS A 50% ACCURACY RATE FOR PREFERENCE CARDS?


HOW SURGITRACK™ WORKS



Connecting the world of medical products to the point of care.™

SurgiTrackSM focuses on utilization, visibility and control. It supports patient care and physician performance by delivering the right supplies at the right time. It frees up clinical staff to focus on patient care rather than supply chain management. The SurgiTrackSM process assists in determining the right product configuration.

SurgiTrackSM provides:




PREFERENCE CARD SUPPORT

- Cleans and normalizes surgical preference cards
- Maintained through up-to-date information



INVENTORY MANAGEMENT

- Procedure-based product management
- Merges Custom Procedure Trays, Minor Procedure Kits and Trays, commodity products and physician preference items into one kit
- Traditionally direct products can be merged into the SurgiTrackSM process.
- Delivered to the final case assembly
- Average 14 day procedure revisions



ANALYTICS

- Analyzes surgeon cost comparisons
- View into spend migration and activity shifts
- Increases visibility into product utilization
- Evidence-based reporting



PRODUCT RETURNS

- Simple process
- Reduces waste
- Increases utilization
- Captures lost costs

YOU'LL HAVE THE UNIQUE ADVANTAGE OF AN IMPLEMENTATION TEAM FROM OWENS & MINOR[®] WORKING ALONGSIDE YOU TO:

- Reduce excess inventory and increase efficiency through a lean process
- Refine your true procedural costs over time
- Reduce surgical case assembly time
- Customize to meet physician and procedural preferences through alignment with the pick ticket
- Refocus time on patient care instead of product replenishment
- Improve consistency of patient charge capture

OVER 2,198,949 PROCEDURES SHIPPED.
 OVER 230 HOSPITALS TRUST
 SURGITRACKSM.

CALL YOUR LOCAL OWENS & MINOR[®] REPRESENTATIVE TO SCHEDULE YOUR FREE ASSESSMENT AND FIX WHAT AILS YOUR OR.

(800) 488-8850



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