

OWENS & MINOR® INVENTORY SOLUTIONSSM

INTELLIGENT REPLENISHMENT POWERED BY BlueBin

QSIGHTSM KANBAN PAR MANAGEMENT

Owens & Minor's Inventory Solutions: Kanban powered by BlueBin brings to you the best of both worlds: Owens & Minor's expertise in supply chain management and BlueBin's powerful visual replenishment system and technology.

HOW IT WORKS

BlueBin Technology is based on the philosophy and tools of the Toyota Production System, utilizing a "kanban" approach, which in lean manufacturing is a signal or trigger for supply replenishment.

1. Supplies are stocked in two bins, one in front of the other, on shelves at a clinical supply area known as an inventory node. Staff members pull supplies from the front bin.
2. When a staff member empties the front bin, he/she moves it to a holding area on top of the rack and pulls the back bin forward for their colleagues to access easily.
3. Empty bins are routinely scanned down in the very important stage area, sending a fill order directly to the distributor, and the bins are refilled with ready-to-use supplies and returned to the inventory node, usually within 24 hours.
4. Bin and par velocity is tracked in a standard fashion each day, allowing for intelligent bin management and providing actionable data on a daily basis.



KANBAN SOLUTION

The BlueBin Solution is a visual replenishment system that helps ensure supplies are delivered to the right place, in the right quantity, at the right time. This process provides immediate, tangible and measurable advances in lean growth, removing ambiguities and overcompensation of supply systems.



INTELLIGENCE & ANALYTICS

BlueBin's strategic supply chain dashboard fuses supply chain performance metrics with the critical information you need to make impactful decisions. There are no risky interfaces or excessive requirements for IT hardware or other resources. Our modular suite allows you to select the elements that complement your level of operation.



CONSULTING & EDUCATION

BlueBin offers cutting-edge workshops to help hospitals' Continuous Improvement (CI) and Supply Chain Management (SCM) leadership take control of their processes and create standards of excellence. BlueBin can also "BlueBelt" certify your team and host Educational workshops to start or assist in your own lean journey.



HARDWARE BINS & RACKS

As you can imagine, the BlueBin solution provides a very high volume of racks and bins to its partner hospitals. More often than not, we can aggressively beat your current prices and are happy to save you time and money by ordering your racks and bins. We'll manage the process for you.

OWENS & MINOR'S INVENTORY SOLUTIONS AND BLUEBIN TEAMS WILL:

- Analyze your current operations and needs
- Plan and design a solution tailored to optimize your supply chain
- Install software with robust analytics for data-driven decision making
- Prepare physical locations
- BlueBelt certify your staff to use, manage and sustain your solution
- Deploy your solution, and offer ongoing support

A FEW UNIQUE FEATURES OF THE SCM DASHBOARD

- Ensure inventory levels are set to meet financial and replenishment needs by predicting stock-outs and backorders
- Gain complete visibility to all POs and drive contract compliance
- Our quick-glance design lets you see immediate process variances
- User-friendly reports allow multiple drill-downs with clean export functionality



Connecting the world of medical products to the point of care.SM

HOSPITAL SYSTEMS TYPICALLY SEE A 25% REDUCTION IN STORAGE. 99.9% OVERALL FILL RATE. ELIMINATED STAT/RUSH ORDERS. 5% - 7% REDUCTION IN MEDICAL SUPPLIES EXPENSES.

SAVINGS & IMPROVEMENT WITH BLUEBIN TECHNOLOGY

AVERAGE 500-BED HOSPITAL

SUPPLY MEASUREMENT	TRADITIONAL MATERIALS MANAGEMENT OPERATION	BLUEBIN TECHNOLOGY OPERATION
Clinical hours spent in supply-chain operations	32,000 hours/year	Zero
Supply-chain staff	15 FTEs	Reduced 30-50% (4-7)
Obsolete-supply findings by regulatory agencies	12 findings/audit	Zero
Supply-order fill rate	84% (national average)	99.5%
Central warehouse	6,000 sq. ft. of dedicated space	Reduced 75%
Excess supplies stashed throughout hospital in cabinets, closets, etc.	\$2,500,000	\$0
Stat supply calls (rush deliveries from warehouse)	14,000/year (~2,000 hours spent waiting for supplies)	Zero
Annual medical-supplies expense	\$30,000,000 (excluding pharmacy)	Reduced 5% (\$1,500,000)
Space needed to store supplies in clinical work areas	Variable	Reduced 25%

PUT QSIGHTSM KANBAN PAR MANAGEMENT TO WORK FOR YOU.

Call 877-QSIGHT8 (877-774-4488)
www.QSight.Net



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