

Military Career Rank

Translation to Civilian and Business Roles

| Military Rank | Civilian Rank | O&M Rank |
|--|---|--|
| O7 and above <ul style="list-style-type: none"> (Brigadier General, Major General, Lieutenant General, General, Rear Admiral, Vice Admiral, Admiral) | Highest positions within a company <ul style="list-style-type: none"> President, Senior Director, Chairman of the Board, Managing Director | O7 <ul style="list-style-type: none"> C-suite, Chariman of the board, EVP, SVP |
| O5 and O6 <ul style="list-style-type: none"> (Lieutenant Colonel, Colonel, Commander, Captain) | Chief Executive Officer, Chief Operating Officer, Program Director | O5 and O6 <ul style="list-style-type: none"> VP level |
| O4 <ul style="list-style-type: none"> (Major, Lieutenant Commander) | Senior Administrator, Department Head, Program Manager, Senior Advisor | O4 <ul style="list-style-type: none"> VP level |
| O1 to O3 <ul style="list-style-type: none"> (Second Lieutenant, First Lieutenant, Lieutenant, Captain, Ensign, Lieutenant Junior Grade) | Executive, Administrator, Manager, Supervisor, Superintendent, Project Officer | O3 <ul style="list-style-type: none"> Director/Senior Director O1 and O2 <ul style="list-style-type: none"> Senior manager or entry level Director |
| W01 to W05 <ul style="list-style-type: none"> (Warrant Officers) | Director, Specialist, Facilitator, Technical Manager, Technical Specialist | W05 <ul style="list-style-type: none"> COO W04 <ul style="list-style-type: none"> VP W03 and below <ul style="list-style-type: none"> Senior Director and Director |
| E7 to E9 <ul style="list-style-type: none"> (Sergeant First Class, Navy Chief Petty Officer, Master Sergeant, First Sergeant, Senior Chief, Sergeant Major, Fleet Master Chief) | Director, Supervisor, Department Manager, Operations Manager, Senior Advisor | E9 <ul style="list-style-type: none"> Director to VP level roles. E8 <ul style="list-style-type: none"> Director E7 <ul style="list-style-type: none"> Director |
| E4 to E6 <ul style="list-style-type: none"> (Corporal, Specialist, Petty Officer Third Class, Sergeant, Petty Officer Second Class, Staff Sergeant, Petty Officer First Class) | Assistant Manager, Line Supervisor, Section Leader, Task Leader, Supervisor, Foreman | E6 <ul style="list-style-type: none"> Senior Manager/low level director E5 <ul style="list-style-type: none"> Manager E4 <ul style="list-style-type: none"> Senior level employee |
| E1 to E3 <ul style="list-style-type: none"> (Private, Seaman recruit, Seaman apprentice) | Production Worker, Assembler, Technician, Assistant, Apprentice, Team Member, Associate & Coordinator | E1-E3 <ul style="list-style-type: none"> Entry level employee depending on the field |

Military Career Rank

Translation to Civilian and Business Roles

Military Jobs

NCOIC, Watch Captain, Petty Officer of the Watch

Commander, Chief Division Head

Executive Officer (XO)

Action Officer (AO)

Warrant Officer

Senior NCOs

Supply Sergeant

Operations NCO

Field Grade Officer

Company Grade Officer

Infantry

First Sergeant

Squad Leader

Civilian Jobs

Supervisor, Manager, Coordinator

Director, Senior Manager

Deputy Director, Assistant Manager

Analyst (or Senior Analyst if applicable)

Technical Manager/Specialist/Department Manager

First-Line Supervisor

Supply Manager/Logistics Manager

Operations Supervisor

Executive or Manager

Operations Manager or Section Manager

Security

Personnel Manager

Team Leader or Team Chief