

# OM EXPANDED ACCESS

## Optimize Your Supply Chain



## REDUCE COMPLEXITY AND STREAMLINE PROCUREMENT

An average hospital could be served by hundreds of manufacturers. Sourcing from multiple suppliers can add cost and complexity to your supply chain and may also increase supply chain vulnerabilities. When you partner with Owens & Minor, we work with you to identify opportunities to bring more products through the Owens & Minor distribution channel, offering you a wide selection of suppliers and products to support your operations and help increase supply chain resiliency.

### UNLOCK THE POWER OF YOUR SUPPLY CHAIN

OM Expanded Access gives you visibility into fragmented purchasing patterns and supplier activity that can be consolidated through Owens & Minor as part of your distribution services, resulting in streamlined processing that can help lower operational costs.

### GAIN VALUABLE TIME BY SIMPLIFYING YOUR PROCUREMENT PROCESSES

According to a survey of 100 hospital and supply chain leaders, increased efficiency is one of the top revenue-enhancing benefits of supply chain optimization.\* Aggregating fragmented purchasing activity through Owens & Minor can save time and money, allowing you to focus more time on patient care.

### REDUCE ADDITIONAL FREIGHT EXPENSES

Shipping costs can be higher on your manufacturer-direct purchases. Consolidating orders through Owens & Minor means you'll receive fewer shipments from fewer sources, which can reduce additional shipping costs and help you manage last-minute orders easier.

### MANAGE INVENTORY BETTER WITH FLEXIBLE ORDERING SOLUTIONS

Many manufacturers have purchase and order level requirements in place for direct deliveries. With Owens & Minor, you have more choices on more products, and the brands you want in the quantities that align with your operational needs. Our logical unit of measure (LUM) and just-in-time delivery options help reduce on-site inventory, free up space that can be allocated for revenue generation, and minimize product expiration.

Fragmented Purchasing → Streamlined Processing → Focus on Patient Care



## Ready to take the next step? Partner with us!

To learn more about how we can help you optimize your supply chain, contact your local Owens & Minor representative.

\*Syft Hospital Supply Chain Insights Report - 2021

